Principles Of Marketing Brassington Pettitt 4th Edition

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a core text book for the cim qualification

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successful academic writing guides students through the whole process of academic writing developing their ability to communicate ideas and research fluently and successfully from understanding the task and planning essays or assignments right through to utilising feedback it will ensure students are able to get much more out of the writing process

brassington and pettitt s principles of marketing has proven to be hugely popular with first time marketing students leading them painlessly through their course from basic principles such as what product should i market to more specialised topics such as relationship marketing this comprehensive 4th edition combines the freshness that people love with new and updated cases and now it is set apart from other principles texts with an unrivalled media package that is fully integrated with the book the book is essential for undergraduate postgraduate and post experience students undertaking introductory marketing courses or modules its depth also makes it useful as support reading on specialist courses and modules such as integrated marketing communications

global marketing management provides comprehensive coverage of the issues which define marketing in the world today equipping students with some of the most current knowledge and practical skills to help them make key management decisions in the dynamic and challenging global trade environment

introduces the key terms concepts and practices to provide a firm foundation for undergraduate students it discusses

contemporary technologies used in marketing alongside established practices to develop an understanding of the positive effects of marketing balanced with critical discussion about it s contribution to the wider aims of society

covers numerous topics in management theories and applications such as aggregate planning benchmarking logistics diversification strategy non traditional work arrangements performance measurement productivity measures supply chain management and much more

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