

Ignite Keller Williams Realty

HOLD: How to Find, Buy, and Rent Houses for Wealth
The Millionaire Real Estate Agent, Revised and Updated Edition
Your First Home
SHIFT: How Top Real Estate Agents Tackle Tough Times
A Joy-Filled Life
The Millionaire Real Estate Agent
Flip
Summary of Gary Keller's The Millionaire Real Estate Agent by Swift Reads
Millionaire Real Estate Agent - Success in Good Times and Bad (EBOOK BUNDLE)
Your First Home
The Millionaire Real Estate Investing Series (EBOOK BUNDLE)
The Millionaire Real Estate Investor
Insider Secrets
The One Thing
June's Team
The Hustler's Hand Guide
50 Things Your Real Estate Agent Should Tell You But Probably Won't
Selling Your Home After the Listing Expires
San Diego Magazine
Alana Eisner, Realtor at Keller Williams Realty Metro Atlanta
Steve Chader
Gary Keller Gary Keller Gary Keller Mo Anderson Gary Keller Rick Villani Swift Reads Gary Keller Gary Keller Gary Keller Gary Keller Cynda Sells Rader Gary Keller
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your best guide to buying your first home the first time you ride a bike share a kiss or drive a car there's something thrilling about firsts the adventure of buying your first home is no less memorable and like most adventure you'll face challenges learn new skills and have novel experiences along the way ever explored six strangers' homes in a single day get ready every pay more than six figures for anything take a deep breath ever sign a hundred or so legal documents in a single sitting and love every nerve wracking minute of it limber up your writing hand an incredible yet memorable journey awaits assembled from hundreds of interviews in depth research and decades of experience your first home the proven path to homeownership is your trusted guide your first home will help you navigate the real estate buying process from home search to closing day secure a real estate agent to advocate for you find a lender you can trust secure the lowest interest rate and monthly payments identify a home that's right for you craft a winning offer negotiate with sellers settle into homeownership with style this second edition is expanded to address new trends and share new tools to help you find finance and buy a home you'll be proud of for years to come

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in 2005 mo assumed her current role as vice chairman of the board of keller williams realty after decades of success which earned her innumerable professional accolades and awards mo is focused on the future she continues to nurture the keller williams culture through training coaching and consulting with keller williams associates and leaders her most recent and exciting endeavor has been writing this book a joy filled life which she is currently touring north america and speaking about in 2014 she also launched moanderson.com through this online mentorship platform mo shares life changing principles to a rapidly growing community of members in every way mo is committed to leaving a legacy the higher purpose of business is to give care and share

take your real estate career to the highest level whether you are just getting started or a veteran in the business the millionaire real estate agent is the step by step handbook for seeking excellence in your profession and in your life mark victor hansen cocreator 1 new york times bestselling series chicken soup for the soul this book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere robert t kiyosaki new york times bestselling author of rich dad poor dad the millionaire real estate agent explains three concepts that drive production economic organizational and lead generation models that are the foundations of any high achiever's business how to earn a million net a million and receive a

million in annual income

flip the third book in the national bestselling millionaire real estate series more than 500 000 copies sold flip provides a detailed step by step process to analyze each investment identify the best improvements accurately estimate the costs and intelligently oversee the construction it takes out all the guess work and almost all of the risk here s what industry experts are saying about flip read this book before you flip that house flip is an indispensable step by step guide to flipping houses that you will refer to again and again carlos ortiz executive producer flip that house tlc s most popular real estate tv show at homevestors we re in the business of buying and selling homes for profit and i can attest that there are few if any who can rival rick s and clay s expertise when it comes to fixing up houses for profit this book is a must read for any investor dr john hayes president and ceo of homevestors of america the largest homebuyer in america flip is a must read book for everyone in the real estate business every agent should have this book they should read it and master its contents why because it is the best guide ever written on how to evaluate real estate and how to add value to a house gary keller founder and chairman of the board of keller williams realty international and author of bestselling the millionaire real estate agent and the millionaire real estate investor for anyone looking to build wealth in real estate flip provides a step by step approach that really works in any market loral langemeier bestselling author of the millionaire maker flip extends the national bestselling millionaire real estate series with a step by step guide that is quickly becoming the model for successfully finding fixing and selling investment properties for profit based on their involvement in over a 1 000 flips rick villani and clay davis walk you through the proven five stage model for successfully flipping a house find how to select ideal neighborhoods attract sellers and find houses with investment potential analyze identify which improvements to make and analyze the profit potential of any house buy how to arrange financing present the offer and close on the purchase fix a 50 step easy to follow plan for fixing up houses that keeps you on time in budget and assures top quality sell how to add finishing touches to quickly sell for maximum profit woven through the book is an entertaining narrative that follows the flipping adventures of samantha ed bill nancy amy and mitch as they find buy fix and sell their first investment houses with all this plus the experience of over a thousand flips condensed into one book flip gives new investors the tools they need to avoid common pitfalls make a profit and enjoy the process of house flipping rick villani and clay davis are senior executives at homefixers north america s leading real estate rehab franchise homefixers has been involved in more than 1 000 flips nationwide

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provides proven practical guidance on buying your first home from how to hire a real estate agent and determine what you can afford to buy to closing on your new home

three e books in one the millionaire real estate investor anyone who seeks financial wealth must first learn the fundamental truths and models that drive it the millionaire real estate investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life changing freedom it delivers this book in straightforward no nonsense easy to read style reveals their proven strategies flip flip provides a detailed step by step process to analyze each investment identify the best improvements accurately estimate the costs and intelligently oversee the construction it takes out all the guess work and almost all of the risk read this book before you flip that house flip is an indispensable step by step guide to flipping houses that you will refer to again and again carlos ortiz executive producer flip that house tlc s most popular real estate tv show hold usa today bestseller learn how to obtain financial freedom through real estate the final book in gary keller s national bestselling millionaire real estate investor trilogy teaches the proven reliable real estate investing process to achieve financial wealth

this book is not just a bargain it s a steal it s filled with practical workable advice for anyone wanting to build wealth mike summey co author of the bestselling the weekend millionaire s secrets to investing in real estate anyone who seeks financial wealth must first learn the fundamental truths and models that drive it the millionaire real estate investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life changing freedom it delivers this book in straightforward no nonsense easy to read style reveals their proven strategies the millionaire real estate investor is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all real estate you ll learn myths about money and investing that hold people back and how to develop the mindset of a millionaire investor how to develop sound criteria for identifying great real estate investment opportunities how to zero in on the key terms of any transaction and achieve the best possible deals how to develop the dream team that will help you build your millionaire investment business proven models and strategies millionaire investors use to track their net worth understand their finances build their network lead generate for properties and acquire them the millionaire real estate investor is about you and your money it s about your financial potential it s about discovering the millionaire investor in you

insider secrets is a comprehensive guide to a successful real estate career clear and concise it contains the basics for new agents

insights for the more experienced agent and help from the pros just a few of the secrets you will learn how to make everyone you meet a potential client for life how to become a phenomenal problem solver putting you in the top 20 of high producers how to stay off the roller coaster of inconsistent sales and earn hundreds of thousands year after year the cynda sells real estate group has continued to grow consistently earning six figures for the last 15 years as a top listing agent broker and team leader cynda has shared her expertise by training and mentoring hundreds of agents helping them to have successful real estate careers the cynda sells team has consisted of her three children two buyers agents and a transaction coordinator they currently are with keller williams realty and sell real estate in both missouri and kansas cynda will tell you that she has a love affair with real estate she loves her clients fellow agents and business associates and gives back to them whenever she can by using her skills and experience to teach and empower them to be the best they can be cyndasells.com

the new york times bestseller find the one thing you need to do that will make everything else easier or unnecessary people are using this simple powerful concept to focus on what matters most in their personal and work lives by focusing their energy on one thing at a time people are living more rewarding lives by building their careers strengthening their finances losing weight getting in shape and nurturing stronger marriages and personal relationships you want less you want fewer distractions and less on your plate the daily barrage of e mails texts tweets messages and meetings distract you and stress you out the simultaneous demands of work and family are taking a toll and what s the cost second rate work missed deadlines smaller pay cheques fewer promotions and lots of stress and you want more you want more productivity from your work more income for a better lifestyle you want more satisfaction from life and more time for yourself your family and your friends now you can have both less and more in the one thing you ll learn to cut through the clutter achieve better results in less time build momentum toward your goal dial down the stress overcome that overwhelmed feeling revive your energy stay on track master what matters to you the one thing is the new york times bestseller that delivers extraordinary results in every area of your life see what readers are saying about the one thing this book is a must read for anyone who feels overwhelmed by too many things to do on their daily schedule you know those rare and special times when you pick up a book that changes your life this book is a manual for creating a big life

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advice wisdom strategy and knowledge from an award winning real estate agent an insider's guide to understanding all facets of the buying selling and investing in real estate

if your listing expired and your home did not sell there are a number of obvious questions that are running through your mind why did my listing fail to sell why did my last agent's efforts fail what are other real estate agents doing to market homes that my agent just did not do for me those are common questions and are pretty easily answered before you list with another agent or even give up on selling your home all together you need to read this book selling your home after the listing expires in this book real estate professional todd hudson shares common reasons why listings expire without selling and what it will take to prevent that from happening again this book reveals some of the most common mistakes made by real estate agents or sellers that can cause your listing to expire without selling you need to be aware of these mistakes and the solutions i bring to the table that will cause you to succeed with your next listing

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